SUM Program Dictation Units Pricing

SUM Program Online with MTClient

	One-Time License Fee	Per-Student Internet Fee
Beginning	$700	$60
Intermediate	420	48
Advanced	900	100

These fees are paid to Health Professions Institute

	One-Time Setup Fee*	Per-Student User Fee
	$800 for the first level the school implements. $0 thereafter.	$96
		96
		96

These fees are paid to MTClient

*There is also an annual software support fee of $360 after the first year.

Advantages of *The SUM Program* Online with MTClient:

- No shipping or inventory tracking.
- Access dictations from any computer with Internet connection.
- Students who drop the class or don't pay tuition are locked out.
- Assignment receipt and submittal simulates an on-the-job work flow situation.
- Auto-compare feature reduces tedious proofreading needed by teachers and graders.
- Allows teacher to categorize error types and enter comments about the errors.
- Automatically calculates a score for the transcript based on values the school chose for each error type.
- Teacher always knows who has completed assignments, who has not, and who is way behind.
- Tech support is handled by MTClient and not your school's staff.

SUM Program on CD

	One-Time License Fee	Per-Student CD Price
Beginning	$700	$60
Intermediate	420	48
Advanced	900	100

These fees are paid to Health Professions Institute

Advantages of *The SUM Program* on CD:

- Less expensive for school and student.
- Fast and easy to implement.
- Students own their CD and can repeat assignments for further mastery. They will still be able to refer to CD after their studies are complete.
- Students can correct some of their own transcripts, which improves their editing skills.
- Random selection feature simulates real-life work day with varied report types and specialties.
- Eliminates need for transcription lab.
- Suitable for classroom training or distance learning.

SUM Program on Thumb Drive

	One-Time License Fee	Per-Student CD Price
All three units	$2,020	$208

These fees are paid to Health Professions Institute

www.hpisum.com
hpi@hpisum.com
801-935-4994

Advantages:

- Great for those without CD drives who are completing all three units.

SUM PROGRAM
The SUM Program for Medical Transcription Training

SUM CDs
vs.
SUM Online

Still trying
to decide?

Answer the questions below for our recommendation.

Do your classes begin within a few weeks?
If so, start with the CDs because the online system takes time to customize for your school preferences. You can always switch to the online system for a future semester.

Are you on a very tight budget?
The CDs cost less to implement, and they also cost less for the students.

Do you want to expand the geographic reach of your school?
You can do this with either the CDs or SUM online.

Do you currently spend too much time grading transcripts and want to focus more on teaching?
The MTClient system reduces tedious proofreading by marking every instance that the student's transcript differs from the transcript answer key. Teachers or graders just need to indicate the type of error (wrong medical word, wrong dosage, etc.). The system assigns a point value for each error type based on the school's preferences, and calculates a score for the transcribed report. Teachers have the option of commenting on or explaining the errors if they choose.

Are you required to have students purchase materials through the school bookstore?
This is easiest to accomplish with the CDs, but if you are interested in teaching *The SUM Program* online with MTClient, we have a "package" option for you to sell in the bookstore. However, we prefer to collect Student Internet Fees over our web site (www.hpisum.com), either the school paying all the student fees or else the students each paying for their own. A credit card is required to purchase from our web site. We accept checks through postal mail.

Do you want students to develop editing and proofreading skills by correcting at least some of their own transcripts?
This is best accomplished with the CD, on which transcript answer keys can be unlocked to allow students to correct their own assignments. This provides immediate feedback (while the dictation is still fresh in their minds).

Are you interested in receiving transcribed assignments electronically instead of hard copy?
Either the CDs or the MTClient online system allows for electronic submission of assignments; however, the submission process through MTClient more closely resembles a real world on-the-job work flow process.

Would you appreciate having a snapshot of how the class is progressing through the assignments?
If so, the teacher's section of MTClient will let you know who has completed each assignment, and who has not.

Is your school trying to eliminate shipping and inventory?
If so, choose *SUM* online with MTClient.

Do you want your students to be able to continue practicing the dictations after their course is over?
They will need a CD to do this, so if you choose MTClient, you can encourage your students to also buy a CD.